



Advice from the Past

Courtesy of the Archives of The
Georgetown Scott County Museum

Advice to The Unsure

Go placidly amid the noise and haste and remember what peace there is in silence. As far as possible, without surrender, be on good terms with all persons. Speak your truth quietly and clearly; and listen to others, even the dull and the ignorant. They too have their story. Avoid loud and aggressive persons, they are a vexation to the spirit. Enjoy your achievements as well as your plans. Keep interested in your career, however humble. It is a real possession in the changing fortunes of time. Be yourself. Especially do not feign affection. Take kindly the counsel of the years, gracefully surrendering the things of youth. Nurture strength of spirit to shield you in sudden misfortune. But do not distress yourself with imaginings. Many fears are born of fatigue and loneliness. Beyond a wholesome discipline be gentle with yourself.

-SNIPPET OF TEXT FOUND IN St. PAUL'S CHURCH, BALTIMORE 1692

Sales Technique

The sprightly lady, who had just celebrated her sixty-sixth birthday, wished to purchase a hat. But she didn't want one of those postage-stamp-over-the-eye creations. Summoning a saleswoman she said firmly: "I want to buy a hat, something suitable for an elderly lady."

The saleswoman hesitated, looked bewildered, and asked: "Did you want something for your mother?"

The lady bought two hats.

-JAMES FOX





PLEASED TO MEET YOU!

It is a pleasure to meet people-

Who do not talk about themselves.

Who acknowledge their mistakes.

Who are thoroughly dependable.

Who practice what they preach.

Who are amenable to advice.

Who never belittle others.

Who are an influence for good.

Who do not boast.

Who are habitually cheerful.

Who believe in the dawn of a better day.

Who are interested listeners.

Who are always sincere.

Who are free from resentment.

Who dress in good taste.

Who are engaged in useful work.

Who give praise where it is due.

Who are quick to right a wrong.

Who avoid pretentiousness.

Who are discreet.

Who know what they are talking about.

Who are always on time.

Who are unselfish.

Who do not gossip.

Who are uniformly considerate.

Who have a keen sense of humor.

Who are dignified.

Who fulfill their obligations.

Who are self-disciplined.

Who possess common sense

Who do not dally at the door.

We all like to meet people who are
courteous, optimistic and receptive.

They inspire us.

-GRENVILLE KLEISER

